Appendix C
Pricing Index
DIR-TSO-2635

Manufacturer/Product Line/Product Category	DIR Customer Discount
Xiotech Data Storage Hardware and Software Products (BUNDLED ONLY)	50.75%
Cables	50.75%
Qlogic	40.75%
Brocade Switch Products	35.75%
Services	
X-IO Data Storage Installation & Related Services	50.75%
X-IO Hardware & Software Maintenance (Legacy Products - pre-ISE-2 - products on previous DIR Contract)	50.75%
X-IO Hardware & Software Maintenance (Current & New Products - post-ISE-2 - products not on previous DIR Contract)	10.75%
Installation	50.75%
Maintenance of Brocade Switch Products	0.75%

Stand-alone software is not allowed.